Greentree®
PRIMED FOR BUSINESS

TECHNOLOGY & PLATFORMS

PRIMED
4U
TECHNOLOGIES
GREENTREE 3D
PRIMED 4U

TECHNOLOGIES

GREENTREE
SECURE

PRIMED 4U

GREEN
TREE 3D

GREENTREE
SECURE

Key Benefits

- Updates can be done as soon as they're available
- Lower ongoing updates & maintenance costs
- Upgrades are simple and unobtrusive
- All users are automatically upgraded
- Customisations can be seamlessly included
- You choose the update schedule

Ever wondered what it would be like to always have access to the latest and greatest business software at low cost and minimal impact; to be able to effectively match latest business practice and technology to help optimise all activity across your organisation?

BETTER UPDATES, BETTER CHOICES

With Greentree's PRIMED4U software deployment strategy, this has become a reality – a unique approach that breaks through current restrictive market practices for software delivery. Welcome to a new paradigm of best practice software deployment and maintenance. Always up to date – and primed for business.

ERP software suppliers typically offer an annual enhancement upgrade and periodic "fix" releases. This traditional approach not only means a long wait for enhancements, but for users these annual releases have created an expensive and invasive process, often requiring extensive testing and downtime, business re-engineering, potential retraining and lots of problems with any customisations.

Worse still, these barriers and costs have caused many companies to stop or delay upgrading, creating rapid obsolescence in their critical support systems. Over time, the effort and cost required to "catch up" becomes prohibitive, leaving the organisation languishing on old systems with ever-increasing lost opportunities and increasing support costs.

Forget all that, because Greentree's PRIMED4U lets you apply updates and changes to standard and custom software solutions according to a schedule that suits you, thus causing minimal business impact.

No other software supplier in Greentree's market space offers or supports this strategy. No other vendor offers a single point upgrade capability, combining standard product enhancements working cohesively with customisations.

With PRIMED4U, the ongoing cost of enhancing and maintaining your critical business software is dramatically lowered, and you are provided with the latest and greatest tools for competitive advantage and business growth. Best of all: the decision on when to apply updates is entirely up to you.

> "When I leave for a holiday, I know it's done. I have the comfort of knowing the system is secure and robust."
>
> **Paul Italiano**, General Manager - Maria's Pasta

PRIMED4U IN ACTION

Simple, automated updates

Once a customer's Greentree system has been implemented, the Greentree PRIMED4U platform can be deployed. To overcome the challenge of multiple updates being applied via different methods to customer systems, we have designed and developed a unique package release process that supports use by many developers, applying updates to a single customer's system without conflict. Customers don't have to wait for annual release dates to get the latest software versions – they're released as soon as they become available.

This provides customers with a low-cost approach to the deployment of their Greentree software and offers considerable advantages – both in speed and frequency of deployment of new software versions, as well as stability of product and platform.

Greentree's integrated development and deployment platform avoids the complications that can arise in our competitors' products, where different updates may be required for different parts of the system that operate independently of each other. Greentree's entire design is geared towards quick and simple updates: one process is applied to all the technology in the system.

Better managed customisations

Greentree's standard software can be further enhanced by our community of authorised Value Added Developer partners (VADs). We have evolved a sophisticated development framework that allows Greentree and our VADs to build custom functionality as discrete add-on components and apply these easily to a standard Greentree environment.

The unique relationship between Greentree, its partners and its customers (we call it We3) means that not only do we keep our customers at the leading edge of technological development; they also contribute strongly to that process. In fact, more than 60% or our development work is customer-driven, as they seek our help to address their business needs. As a result, the benefits are passed on to other Greentree customers.

Primed to serve

A key component of Greentree's PRIMED4U strategy is ensuring that updates are applied seamlessly to all users.

Every user has different habits and because of this, Greentree's Connection Manager ensures that individual users are updated, whenever they happen to be logged into the system. Each time a user connects to Greentree, the connection manager performs a check and refreshes user files from the server if they are out of date. This minimises the requirement for support when new users are added to the network, and offers the security of knowing all users are using the most up-to-date version of the software.

Administration is simplified because server settings and files are all maintained in one place.

As each Greentree change is released, we provide detailed release notes, which automatically update the Greentree Online Help system. Customers are advised of changes applied to their system immediately they log in, and can go directly to the detail of changes or review these at a later time within the online help. This information can be viewed by release as well as functional area.

Our testing programme ensures a comprehensive and consistent updating regime, with continual monitoring and review processes.

With more than 20 years' experience in developing business solutions, and harnessing the best innovative technology, Greentree has created a unique software deployment process, allowing customers access to new capabilities as quickly as possible, in a timeframe of their choice.

PRIMED: Always available
4U: When it suits you

> "We wanted a more flexible and simple system that would allow us to easily make changes. The Greentree solution requires less resource, especially in terms of maintenance, upgrades and testing."
>
> **Mark Emirali**, ICT Manager – ISS Facility Services

PREROGATIVE
Greentree ERP System Specialists

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